



Al and the future of employee service

Dan Turchin | Astound | Co-Founder & Chief Product Officer | @dturchin ITSM Academy webcast | October 2019

Why are we here?

- No, really. Why are we here?
- What does it mean to be a service provider in the era of automation?
- How will Al-driven automation impact the next billion employees?
- What is the future of work?
- What are five ways to ensure your AI strategy is successful?





Meta trends impacting IT

- Shifting demographics
- Globalization of the workplace
- Consumerization of enterprise technology
- Every company is a software company

IT needs a seat in the board room

- 1. Create compelling technologydriven employee experiences
- 2. Use technology to deliver better business outcomes
- 3. Use automation to free up resources for strategic projects
- 4. Use Al to make better decisions and automate the learning process



Investing in employee experience pays

Companies that invest in employee experience have:

2.8x

Higher revenue per employee

4x

Higher profit per employee

12%

Higher employee productivity

40%

Less

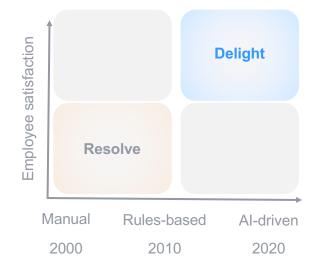
Source: HBR, University of Warwick

Reduce your mean time to delight

In the era of automation, employees expect more than is expected.

"Every time you meet expectations you miss an opportunity to exceed them. Winning organizations delight customers."





"Learn from the automation paradox: when automation takes over the easy stuff, what remains is the hard stuff. Doing the hard stuff well will differentiate service providers in the future."

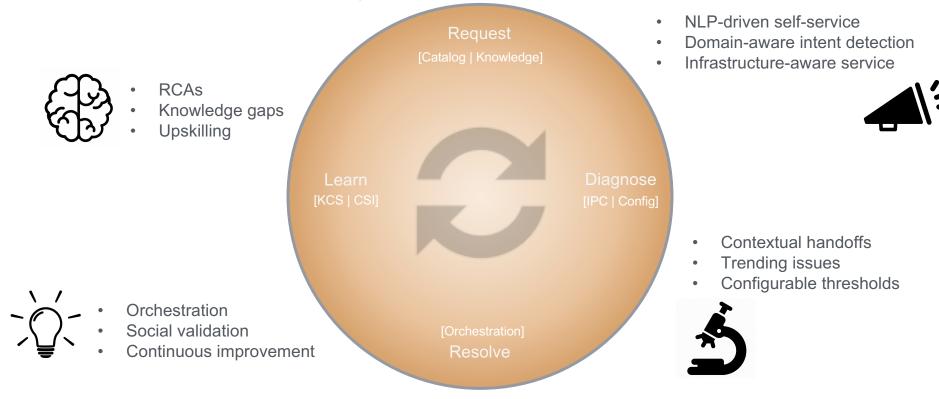


Charlie Betz, Forrester



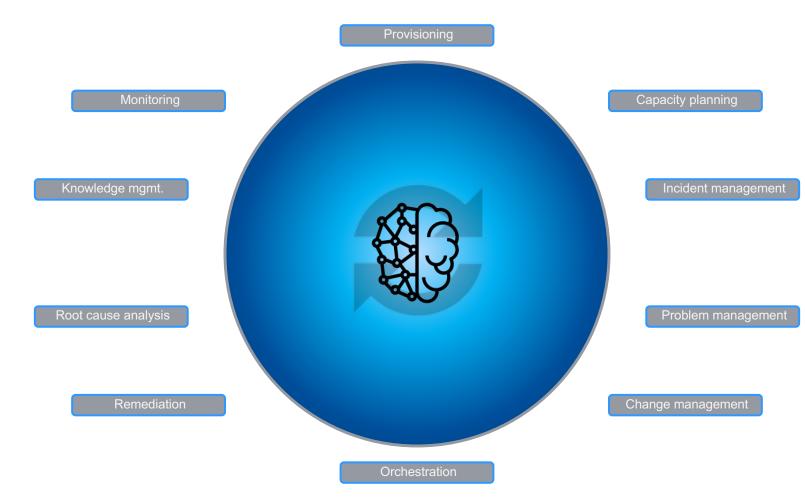
The future of employee service

Automate the service lifecycle



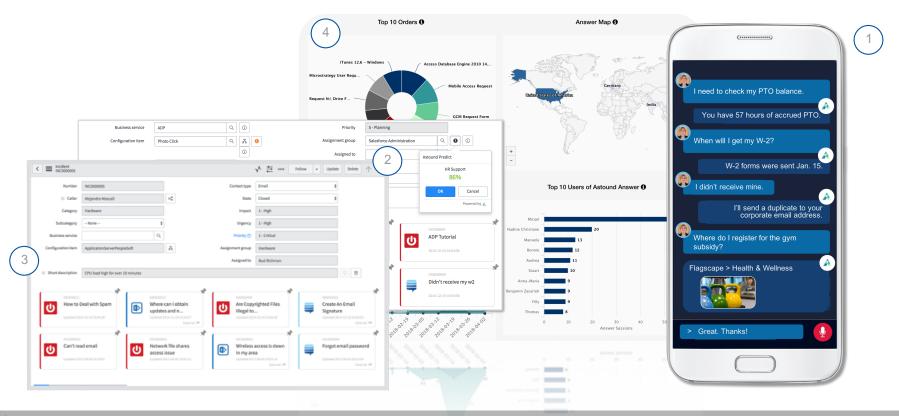


is used in How Al



Four common use cases

Add a layer of intelligence to the service lifecycle



Billions [more] served... thanks to Al

Automation reduces downtime... for two million employees in 40,000 restaurants.

"We started using AI to route tickets and within weeks it automated our manual process. It saved us \$3M in the first year. We have big plans for AI!"









Joel Eagle McDonald's Sr. Director Technology & Architecture

Innovative apparel... thanks to Al

Better internal service means better products... faster.

"Nobody used our service portal before Astound. It was too complicated. Now, employees use Astound Answers to get service first. It's better than calling the help desk!"









Tom Boates adidas Sr. Director IT Service Management



Al in the enterprise

The "Four Vs" maturity model





- · Request auto-assignment
- Contextual recommendations for live agents
- Al-driven dashboards to visualize automated interactions

- NLP-driven self-service assistance
- Al-driven curated knowledge content
- Al-based agent performance management

- Scripted workflows to resolve top X issue types
- NLP-driven collaboration for internal triage teams
- Al-driven integration across service artifacts

- Autonomous request resolution
- Automated closed loop change management
- Data-driven predictive analytics





L4: Velocity L1: Vision L2: Validation L3: Value

Maturity



How to achieve L4 maturity

Five best practices



- 1. First, make humans smarter.
- 2. Define source data and KPIs with business stakeholders.
- 3. Share the vision and demonstrate leadership support.
- 4. Cut the cord.
- 5. Train. Measure. Reward.

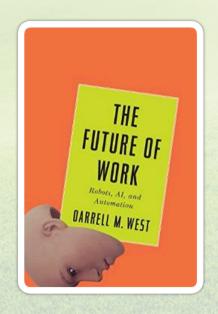
The future of work

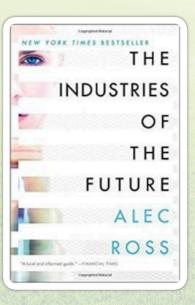
Discussion questions

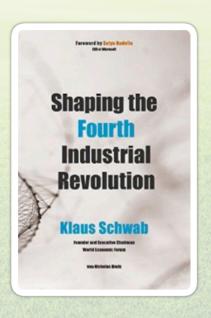
- 1. How will the role of IT change in the next five years?
- 2. What is your strategy for improving the employee experience?
- 3. How do you measure service quality?
- 4. How can leaders educate their teams about the benefits of Aldriven automation?



Further reading











Questions?

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