# ITIL4 - Holistic Approach to Service Management





### **ITIL4 Seven Guiding Principles**

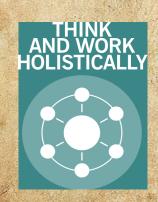
**Lead The Way!** 



















#### **Focus on Value**

Everything the organization does should link back, directly or indirectly, to value for itself, its customers and other stakeholders. This value may come in various forms, such as revenue, customer loyalty, lower cost or growth opportunities

Understand and identify the service consumer

Understand the consumer's perspective of value

Map value to intended outcomes, which change over time

Understand the customer experience (CX) and/or user experience (UX)

### **Applying Focus on Value**



Know how consumers use each service

Focus on value during operational activity as well as during improvement initiatives

Encourage a focus on value among all staff

Include a focus on value in every step of any improvement initiative

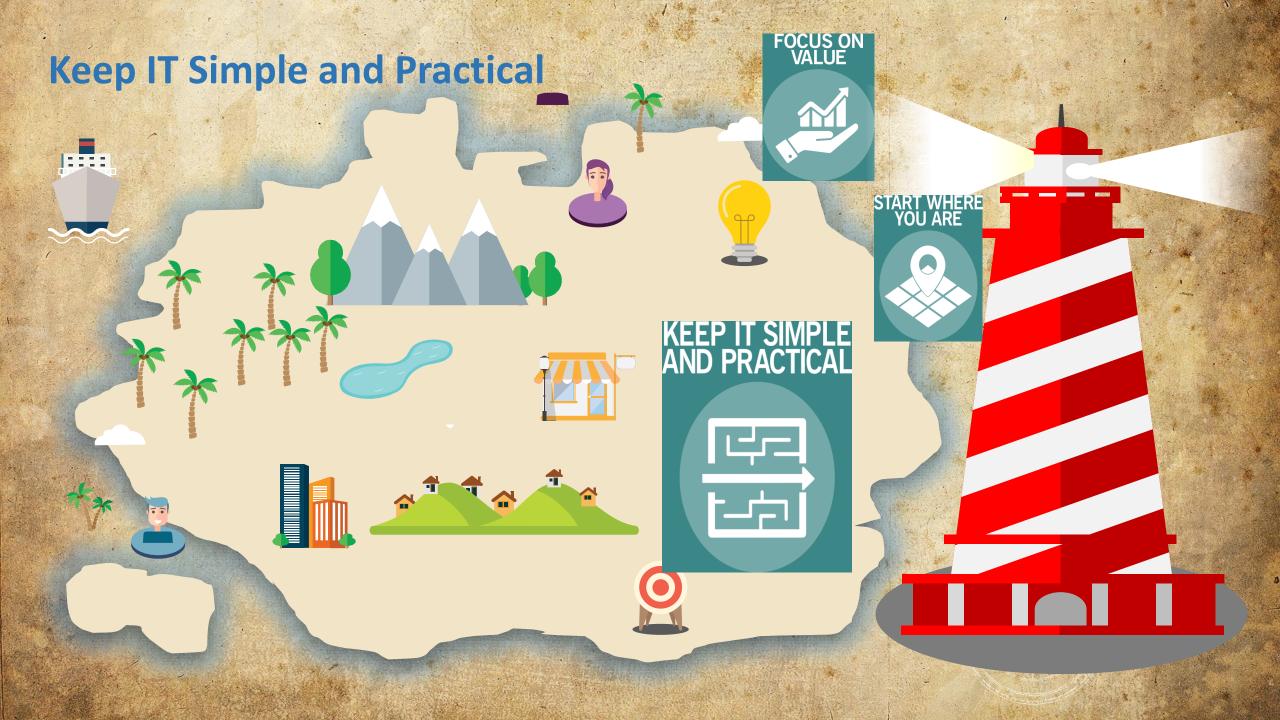


#### **Start Where You Are**



Having a proper understanding of the current state of services and methods is important to selecting which elements to reuse, alter or build upon.

- Look at what exists as objectively as possible
- Apply risk management skills in the decisionmaking process
- Determine if successful practices or services can be replicated or expanded
- Recognize that sometimes nothing from the current state can be reused



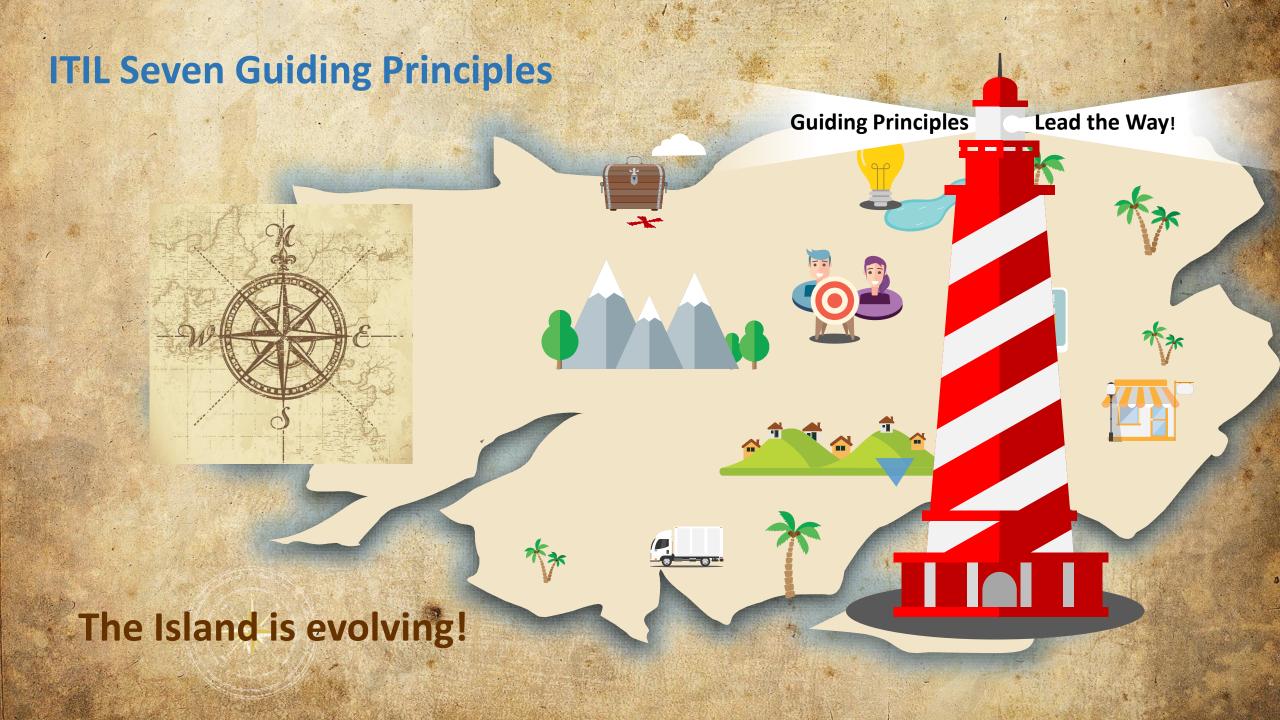
### **Keep it Simple and Practical**

- Ensure value
- Simplicity is the ultimate sophistication
- Do fewer things, but do them better

- Respect the time
   of the people involved
- Easier to understand, more likely to adopt
- Simplicity is the best route to achieving quick wins



Every activity should contribute to the creation of value.

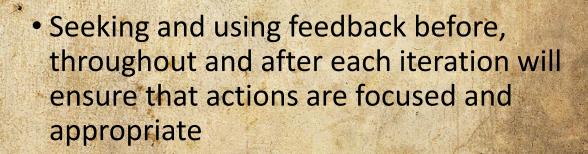




### **Progress Iteratively With Feedback**

By organizing work into smaller, more manageable iterations that can be executed and completed in a timely manner, the focus on each effort will be sharper and easier to maintain.

- Working in a time-boxed, iterative manner with feedback loops embedded in the process allows for
  - Greater flexibility
  - Faster responses to customer and business needs
  - The ability to discover and respond to failure earlier
  - An overall improvement in quality





#### **Collaborate and Promote Visibility**

#### **Engage your stakeholders**

 When initiatives involve the right people in the correct roles, efforts benefit from better buy-in, more relevance and increased likelihood of long-term success

Information sharing



Understanding

**Trust** 

Real accomplishment

#### **Collaborate and Promote Visibility**



- Collaboration does not mean consensus
- Communicate in a way the audience can hear
- Make decisions based on visible data



Insufficient visibility of work leads to poor decision-making.

## Think and Work Holistically

**Guiding Principles** 

Lead the Way





The Island is evolving!













KEEP IT SIMPLE AND PRACTICAL





### **Think and Work Holistically**



- Recognize the complexity of the systems
- Collaboration is key to thinking and working holistically
- Where possible, look for patterns of interactions between system elements

Automation can help facilitate end to end visibility and enable us to "Think and Work Holistically"

### **Optimize and Automate**

**Guiding Principles** 

Lead the Way















FOCUS ON VALUE









KEEP IT SIMPLE AND PRACTICAL



The Team works as a Unit









#### **Optimize and Automate**

 Simplify and/or optimize before automating

Define your metrics



#### **Apply Guiding Principles**

- Progress iteratively with feedback
- Keep it simple and practical
- Focus on value
- Start where you are

### LEAN, AGILE, DEVOPS, COBIT...

#### Reflected in ITIL4 Guiding Principles

Focus On Value – Hello! Business and CUSTOMER Value!

**Start Where You Are –**"Honor the Past – But don't be bound to it!"

**Progress Iteratively with Feedback** – Small, more frequent releases!

**Collaborate and promote visibility** – A cultural shift for many!

Think and Work Holistically – Think BIG...Act small ☺

**Keep It Simple and Practical** – "Common Sense" factor is Good!

**Optimize and Automate** – It is not just the tools!

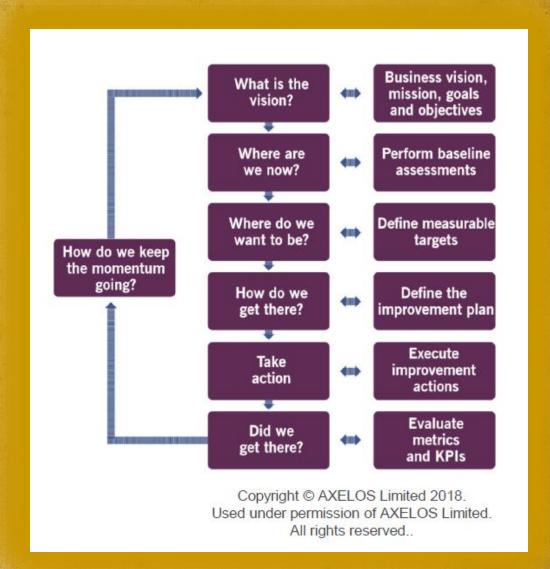


#### **Guiding Principles Support Continual Improvement**

#### Continual Improvement is a good thing!

- Only effective when it is embedded in the culture - It doesn't happen by itself!
- Continual improvement happens when the organization has a culture that supports, promotes and empowers people to make improvements naturally, as part of their approach to daily work

Every Guiding Principle should be reviewed for each occasion to determine how appropriate they are.



#### The Island is always CHANGING

- The way consumers work, and our business needs are consistently evolving
- We are NEVER done!
- STAY THE COURSE -FOLLOW THE ITIL4 GUIDING PRINCIPLES to REAL CUSTOMER VALUE!





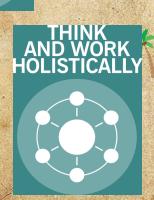






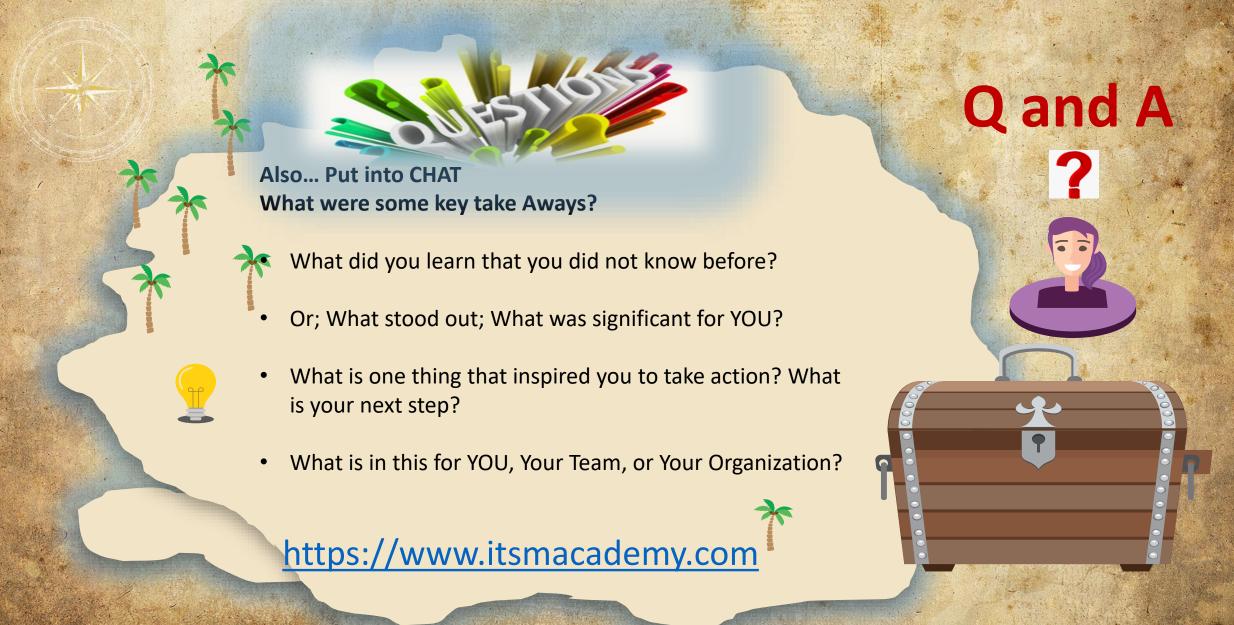
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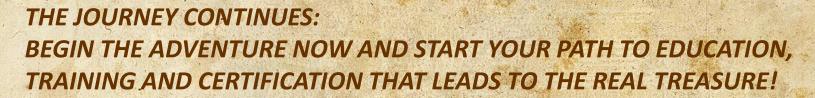






### **ITIL4 Guiding Principles Support Continual Improvement**







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